



UAE Trade Capability with Kazakhstan-Sept 2012

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Summary

1. Exports and Re-exports to Kazakhstan was significant and averaged 1.2 Billion AED in 2011
2. Top imports of Kazakhstan which can be supplied by UAE are:

- Articles of Iron & Steel
- Plastics
- Pharmaceutical Products
- Electrical equipment
- Furniture

1. Custom duties by Kazakhstan for UAE products varied from 4% for Machinery to nearly 90% on Beverages
2. Duties for some UAE products are low e.g. **11.8% for plastics and 15% for pharmaceutical Products .and UAE** exporters can benefit from this advantage
3. Main suppliers to Kazakhstan market in 2011 were:
 - China 37%
 - Germany 9.7%
 - Ukraine 7.3%
 - Turkey 4.9%
 - Italy 3.7%
4. About 11 Billion US\$ was the import of services by Kazakhstan in 2011, the top imported services were business services ,transportation and construction services, these sectors provide opportunities for UAE exporters

1. UAE Trade with Kazakhstan

- UAE export to Kazakhstan was small and averaged 221 Million AED per year over the last 5 years ,however it has been growing fast since 2009.
- Re-export was more significant ,the average over the last 5 years was 1.2 Billion AED per year.

Table 1

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السنة YEARS	الواردات IMPORTS		الصادرات الغير نفطية NON-OIL EXPORTS		إعادة التصدير RE-EXPORTS	
	الوزن (كغ) WEIGHT IN KG	القيمة (بالدرهم) IN VALUE AED	الوزن (كغ) WEIGHT IN KG	القيمة (بالدرهم) IN VALUE AED	الوزن (كغ) WEIGHT IN KG	القيمة (بالدرهم) IN VALUE AED
2007	77,580,924	92,694,666	2,393,108	17,493,043	57,625,004	2,405,698,535
2008	97,630,916	336,268,345	2,052,449	14,513,408	16,515,926	1,046,561,578
2009	4,971,475	103,251,999	2,084,453	15,143,968	13,984,194	603,966,093
2010	21,006,809	115,045,880	2,016,958	22,739,451	26,966,563	1,235,720,187
2011	27,748,682	459,061,509	3,785,073	39,766,916	20,608,697	742,916,334

Source: UAE National Bureau of Statistics

2. Kazakhstan Imports

Kazakhstan imported about 25 Billion US\$ worth of goods in 2011, the average growth in imports was -7% for 2007-2011

Top imports of Kazakhstan which can be supplied by UAE are:

5. Articles of Iron & Steel
6. Plastics
7. Pharmaceutical Products
8. Electrical equipment
9. Furniture

However many of the imports can be re-exported to Kazakhstan from UAE including Machinery and Apparel

Custom duties by Kazakhstan for UAE products varied from 4% for Machinery to nearly 90% on Beverages

Duties for some UAE products are low e.g. **11.8% for plastics and 15% for pharmaceutical**

Products.and UAE exporters can benefit from this advantage

Table 2 Kazakhstan Imports and import tariff for UAE products

		Equivalent ad valorem	Kazakhstan	Annual growth	Share in world

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		tariff applied by Kazakhstan to United Arab Emirates	imports from the world Value in 2011, USD thousand	in value between 2007- 2011, %, p.a.	imports, %
TOTAL	All products		25,310,700	-7	0.1
'84	Machinery, nuclear reactors, boilers, etc	4.3	4241406	-8	0.2
'85	Electrical, electronic equipment	12.7	2714843	-2	0.1
'61	Articles of apparel, accessories, knit or crochet	22.3	2016630	3	1
'87	Vehicles other than railway, tramway	32.6	1845212	-12	0.1
'64	Footwear, gaiters and the like, parts thereof	23.7	1207036	18	1
'73	Articles of iron or steel	27.7	1124176	-18	0.4
'88	Aircraft, spacecraft, and parts thereof	16.2	876706	3	0.5
'39	Plastics and articles thereof	11.8	866082	-5	0.2
'30	Pharmaceutical products	15.4	808157	13	0.2
'86	Railway, tramway locomotives, rolling stock, equipment	12.4	789834	12	2.6
'62	Articles of apparel, accessories, not knit or crochet	23.1	765814	6	0.4
'94	Furniture, lighting, signs, prefabricated buildings	43.7	602905	-10	0.3
'90	Optical, photo, technical, medical, etc apparatus	4.4	596089	1	0.1
'63	Other made textile articles, sets, worn clothing etc	42.8	572570	10	1.1
'71	Pearls, precious stones, metals, coins, etc	34.9	370266	9	0.1
'48	Paper & paperboard, articles of pulp, paper and board	21.4	303059	-10	0.2
'27	Mineral fuels, oils, distillation products, etc	6.4	298813	-44	0
'40	Rubber and articles thereof	17.6	280964	-10	0.1
'38	Miscellaneous chemical products	10.4	256110	-5	0.1
'33	Essential oils, perfumes, cosmetics, toileteries	25.5	241486	-5	0.3

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'72	Iron and steel	9	221931	-35	0
'04	Dairy products, eggs, honey, edible animal products	13.3	220914	-9	0.3
'69	Ceramic products	31.7	185009	-7	0.4
'70	Glass and glassware	26.2	183553	-8	0.3
'83	Miscellaneous articles of base metal	25.3	175466	4	0.3
'44	Wood and articles of wood, wood charcoal	29.3	159469	-25	0.1
'42	Articles of leather, animal gut, harness, travel goods	37.7	155590	7	0.2
'82	Tools, implements, cutlery, etc of base metal	15.1	151698	5	0.2
'89	Ships, boats and other floating structures	16.4	149354	-11	0.1
'02	Meat and edible meat offal	30	145936	20	0.1
'08	Edible fruit, nuts, peel of citrus fruit, melons	5.2	143292	17	0.2
'76	Aluminium and articles thereof	24	126944	-21	0.1
'34	Soaps, lubricants, waxes, candles, modelling pastes	16.7	125483	-13	0.2
'22	Beverages, spirits and vinegar	89.7	123568	-18	0.1
'21	Miscellaneous edible preparations	34	121973	-16	0.2
'17	Sugars and sugar confectionery	57.4	118988	0	0.2
'32	Tanning, dyeing extracts, tannins, dyes, pigments etc	3	113798	-9	0.1
'99	Commodities not elsewhere specified		111746	-15	0
'68	Stone, plaster, cement, asbestos, mica, etc articles	11.1	108046	-31	0.3
'19	Cereal, flour, starch, milk preparations and products	28.3	106420	-16	0.2
'20	Vegetable, fruit, nut, etc food preparations	11	105575	-4	0.2
'15	Animal, vegetable fats and oils, cleavage products, etc	15.7	83946	-18	0.1
'18	Cocoa and cocoa preparations	26.1	82297	-18	0.2
'28	Inorganic chemicals, precious metal compound, isotopes	9.4	80872	-14	0.1
'07	Edible vegetables and certain roots and tubers	11.5	77803	46	0.1
'95	Toys, games, sports requisites	27.7	74630	16	0.1

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'96	Miscellaneous manufactured articles	26.5	67206	-3	0.2
'29	Organic chemicals	9.4	60987	-8	0
'59	Impregnated, coated or laminated textile fabric	11.6	56702	6	0.2
'09	Coffee, tea, mate and spices	2.8	55414	7	0.1
'01	Live animals	6.5	53046	39	0.3
'55	Manmade staple fibres	13.5	52414	-17	0.1
'57	Carpets and other textile floor coverings	38.1	51855	0	0.4
'91	Clocks and watches and parts thereof	43.2	49821	15	0.1
'49	Printed books, newspapers, pictures etc	8.8	43970	-20	0.1
'52	Cotton	15.3	43493	46	0.1
'03	Fish, crustaceans, molluscs, aquatic invertebrates nes	11.3	38376	-1	0
'81	Other base metals, cermet, articles thereof	20.7	32238	17	0.2
'35	Albuminoids, modified starches, glues, enzymes	5.6	31831	-1	0.1
'54	Manmade filaments	20	29177	2	0.1
'24	Tobacco and manufactured tobacco substitutes	40.5	27847	-28	0.1
'06	Live trees, plants, bulbs, roots, cut flowers etc	8.8	26682	14	0.1
'74	Copper and articles thereof	8.6	26478	-21	0
'26	Ores, slag and ash	1.7	26104	-35	0
'75	Nickel and articles thereof	10.4	25929	-30	0.1
'60	Knitted or crocheted fabric	20	25707	58	0.1
'12	Oil seed, oleagic fruits, grain, seed, fruit, etc, nes	1.8	25241	-11	0
'80	Tin and articles thereof	10.1	21187	2	0.2
'65	Headgear and parts thereof	28	18267	0	0.2
'56	Wadding, felt, nonwovens, yarns, twine, cordage, etc	5.4	16625	-9	0.1
'10	Cereals	6	15596	-24	0
'43	Furskins and artificial fur, manufactures thereof	18.3	13883	-2	0.2
'58	Special woven or tufted fabric, lace, tapestry etc	29.2	13833	-13	0.1
'23	Residues, wastes of food industry,	14.7	13495	-14	0

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	animal fodder				
'16	Meat, fish and seafood food preparations nes	17.7	12825	-35	0
'37	Photographic or cinematographic goods	14.2	12593	-3	0.1
'93	Arms and ammunition, parts and accessories thereof	40	11581	-7	0.1
'11	Milling products, malt, starches, inulin, wheat gluten	12.8	11358	-21	0.1
'25	Salt, sulphur, earth, stone, plaster, lime and cement	4.6	10630	-53	0
'67	Bird skin, feathers, artificial flowers, human hair	18	9198	17	0.2
'36	Explosives, pyrotechnics, matches, pyrophorics, etc	34.6	8885	-31	0.2
'66	Umbrellas, walking-sticks, seat-sticks, whips, etc	30	5088	19	0.2
'13	Lac, gums, resins, vegetable saps and extracts nes	3.8	4609	-1	0.1
'97	Works of art, collectors pieces and antiques	0	4264	5	0
'05	Products of animal origin, nes	5.5	3742	67	0
'92	Musical instruments, parts and accessories	17.7	3725	6	0.1
'31	Fertilizers	19.9	2982	-47	0
'45	Cork and articles of cork	3.8	2435	3	0.1
'41	Raw hides and skins (other than furskins) and leather	6.9	1725	-18	0
'51	Wool, animal hair, horsehair yarn and fabric thereof	16.7	1340	-19	0
'78	Lead and articles thereof	10	1140	-45	0
'47	Pulp of wood, fibrous cellulosic material, waste etc	15.9	1096	-27	0
'46	Manufactures of plaiting material, basketwork, etc.	11.3	712	25	0
'79	Zinc and articles thereof	10	679	-61	0
'53	Vegetable textile fibres nes, paper yarn, woven fabric	5.5	640	-17	0
'50	Silk	3.7	300	-6	0
'14	Vegetable plaiting materials, vegetable products nes	10.2	184	31	0

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ITC Trade Map

3. Kazakhstan Trade Partners

Main suppliers to Kazakhstan market in 2011 were:

- China 37%
- Germany 9.7%
- Ukraine 7.3%
- Turkey 4.9%
- Italy 3.7%

4. Kazakhstan Imports of Services

About 11 Billion US\$ was import of services by Kazakhstan in 2011, the top imported services were business services, transportation and construction services

Unit : US Dollar
thousand

Code	Service label	Imported Value in 2011
'200	Total services	10720829
'268	Other business services	4176027
'205	Transportation	2102509
'249	Construction services	1755525
'236	Travel	1635977
'253	Insurance services	321897
'260	Financial services	164848
'291	Government services, n.i.e.	157851
'245	Communications services	143845
'266	Royalties and license fees	120323
'262	Computer and information services	93698
'287	Personal, cultural and recreational services	48331
REM	Personal remittances	

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